



About TEAM (Titanium Equipment & Anode Manufacturing) Pvt. Ltd.:

TEAM is engaged in design & manufacture of process equipment (Heat Exchangers & Pressure Vessels), with exotic metallurgy for Chemical, Nuclear & Hydrocarbon industries.

Projects range from 3 months to 12 months. Each equipment is designed with stringent specifications & requires drawing/document approvals from customers & their consultants. Many times, third party inspection is involved during stage fabrication & for final inspection as well.

Client Quote :

“Initially, we used to have lot of Issues. Material for many projects used to be there on shop floor in partially completed stage, waiting for arrival of remaining components. Jobs used to occupy space on shop floor but could not be worked upon. Based on partial material availability, work was started to keep the people busy, it led to lot of congestion on shop floor with respect to our capacity and this made working difficult. Partial material availability led to stoppages in production flow causing delays and extended cycle time.

The shops were loaded but rate of Completion of Projects was low.

We engaged Keur to streamline flow at TEAM.

They put SOP in each and every department right from Proposal to Final Documentation. The SOP's brought huge improvements in working behaviour. This helped in faster task completions in each function.

Supervisors were trained to review completion of activities as per productivity norms, touch time and weld kg data. Weekly completion of planned activities has improved from 25% to over 90%. The On Time Delivery (OTD) has improved from 30% (at the time of start of Project) to over 90% OTD in the current financial year. In fact, we are now able to deliver few jobs 1 or 2 months before the CDD (Contractual Delivery Date).

Based on the overall improvement in Delivery, our Liquidated damages has got reduced from 1.8 Cr to approximately 35 Lakhs. The SOPs designed by KUER for Proposal and contract management have further given us the confidence to target our LD to Zero this year and we are already progressing in its direction.

With the help of SOP's & their Implementation methodology, KEUR have introduced a new culture to Fabrication companies like us.”

Kalyana Kumar
VP – Operations

Comments from keur :

In many companies we find that “On Time Delivery” is considered to be a target for Manufacturing. However to achieve that, lot of things have to be set in order in proposal, in contract, in engineering, in procurement & also in manufacturing. A company cannot achieve “On Time Delivery” by focusing on Manufacturing alone.