



#### About Foseco India Ltd. :

Foseco is a world leader in supply of foundry consumables & solutions.

Their solutions and advanced computer simulation techniques allow foundries to reduce casting defects such as pinholes & shrinkage cavity.. Hence Foseco products reduce labour-intensive fettling and machining, minimise metal usage requirements, influence metal solidification process and automate moulding and casting, thus reducing cost, energy usage and mould size.

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#### Client Quote :

“I wanted to take a moment to express my sincere appreciation for the exceptional work done on Project Parivartan for OTIF improvement.

Your dedication, timely coaching, relentless pursuit of excellence has contributed significantly to enhancing our operational efficiency and customer satisfaction.

The improvement in OTIF metrics from ~82.5% to YTD 92.6% are a testament to the team’s hard work under your guidance, structured planning, and execution.

Our teams have learned a lot in this process, our processes have streamlined, and we are on the way to set new standards of performance.

Thank you for your commitment and hard work. It has been a pleasure to work with you on this project.”

Daljit Singh Banga  
Operations Director – Foundry India and Asean  
Foseco India Limited

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#### Comments from keur :

In many cases, even though a company might achieve high levels of OTIF (On Time In Full) delivery, customers expect that even those remaining few cases of delays should get eliminated.

This was one such case where despite delivering more than 82% orders on time, customers were expecting further improvement in performance. After putting systems in place, Foseco is now able to consistently deliver more than 92% orders on time. The most important word here is “consistently”. >92% is not a number achieved in one particular month by taking extraordinary efforts by the whole Foseco team just to create an all time high record. It is a number being achieved in every month for the last 7 months & will continue to be achieved for ever, as long as the team sticks to working as per deployed SOPs.